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For Immediate Release

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**AutoVIN to Provide Forklift Remarketing Services
for Raymond Leasing Corporation**

Carmel, IN—ADESA announced today that AutoVIN, the company's professional information services subsidiary, has been selected to provide ground, inspection and upstream remarketing services for Raymond Leasing. The program allows Raymond Leasing to remarket their lift trucks without transporting them to an auction location for sale. This is similar to ADESA's DealerDirect program that helps Toyota/Lexus remarket their used vehicles.

"This partnership with Raymond Leasing expands AutoVIN's expertise with providing innovative approaches to remarketing industrial equipment," said AutoVIN's Director of Sales and Marketing for North America Andrew Snetsinger. "We are constantly looking for ways to better serve our customers, and this partnership with Raymond, already a leader in the industry, is a great example of how we can leverage the skills and experience of our employees to accomplish this."

"We're pleased to be working with AutoVIN as part of our equipment remarketing program," said Darlene Harrington, leasing manager, Raymond Leasing. "AutoVIN's experience, technology and geographic reach make this partnership a good fit for both of us and will help us to take our remarketing efforts to the next level."

About Raymond Corporation

The Raymond Corporation is the leading global provider of materials handling solutions that improve space utilization and productivity, with lower cost of operation and greater operator acceptance. High-performance, reliable, ergonomically designed *Raymond*[®] products range from a full line of manual and electric pallet trucks and walkie stackers to counterbalanced trucks, *Reach-Fork*[®] trucks, orderpickers and dual-purpose (pallet handling/case picking) *Swing-Reach*[®] trucks. For more information, visit raymondcorp.com.

About ADESA

ADESA offers a full range of auction, reconditioning, logistical and other vehicle-related services to meet the remarketing needs of both its institutional and dealer customers. With 60 auction locations in the United States, Canada and Mexico, strategically located near metropolitan areas with a large concentration of used vehicle dealers, the company is well positioned to host both physical and Internet auctions. Through its related subsidiaries of AutoVIN[®] and PAR North America, it is also able to provide additional services including inspections, inventory audits and remarketing outsourcing solutions including a network of repossession agents, titling and auction sale representation. Visit ADESA.COM for details.

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